Financial Statements of

SAULT STE. MARIE HOUSING CORPORATION

Year ended December 31, 2014



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INDEPENDENT AUDITORS' REPORT

To the Directors of Sault Ste. Marie Housing Corporation, the District of Sault Ste Marie Services Administration Board and the Canada Mortgage and Housing Corporation

We have audited the accompanying financial statements of Sault Ste. Marie Housing Corporation, which comprise the statement of financial position as at December 31, 2014, the statements of operations and surplus and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information. The financial statements have been prepared by management based on the financial reporting provisions of Section 113(2) of the Social Housing Reform Act.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the financial reporting provisions of Section 113(2) of the Social Housing Reform Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Sault Ste. Marie Housing Corporation as at December 31, 2014, and its results of operations and its cash flows for the year then ended in accordance with the financial reporting provisions of Section 113(2) of the Social Housing Reform Act.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

April 23, 2015 Sault Ste. Marie, Canada

Statement of Financial Position

December 31, 2014, with comparative information for 2013

| | 2014 | 2013 |
|--|--------------------------|----------------------------|
| Assets | | |
| Current assets: | | |
| Cash | \$ 2,599,813 | \$ 1,837,272 |
| Trade receivables | 231,292 | 441,917 |
| | 2,831,105 | 2,279,189 |
| Capital assets (note 2) | 3,329,196 | 3,786,310 |
| | \$ 6,160,301 | \$ 6,065,499 |
| Current liabilities: Accounts payable and accrued liabilities Current portion of long-term debt (note 3) | \$ 760,904 488,896 | \$ 1,048,244 457,114 |
| Current portion of long-term debt (note 3) | 1,249,800 | 1,505,358 |
| Long-term debt (note 3) | 2,797,284 | 3,286,180 |
| Shareholder's equity: | 4,047,084 | 4,791,538 |
| Share capital (note 4) | 1 | 1 |
| Contributed surplus | 43,016 | 43,016 |
| Replacement reserve (note 5) | 1,264,573 | 418,573 |
| Surplus | 805,627 2,113,217 | 812,371 1,273,961 |
| | , -, | , _, |
| | 6,160,301 | |

See accompanying notes to financial statements.

On behalf of the Board:

Directors

Directors

Statement of Operations and Surplus

Year ended December 31, 2014, with comparative information for 2013

| | 2014 | 2013 |
|--|--------------|--------------|
| Revenue: | | |
| District of Sault Ste. Marie Social Services | | |
| Administration Board | \$ 3,015,163 | \$ 5,466,867 |
| Rental | 2,986,863 | 3,081,775 |
| Miscellaneous | 49,743 | 177,392 |
| Interest | 22,480 | 26,639 |
| moloci | 6,074,249 | 8,752,673 |
| Expenses: | | |
| Utilities | 1,343,634 | 1,328,716 |
| Building repairs and maintenance | 1,271,435 | 1,141,088 |
| Municipal property taxes | 824,465 | 813,189 |
| Building capital | 529,005 | 2,196,880 |
| Amortization of capital assets | 457,114 | 427,428 |
| Mortgage interest | 261,753 | 291,440 |
| Grounds maintenance | 181,831 | 200,926 |
| Insurance | 174,644 | 131,407 |
| Program operations | 111,225 | 135,902 |
| Bad debts | 68,523 | 58,134 |
| Professional fees | 9,750 | 16,158 |
| Interest and bank charges | 1,614 | 1,806 |
| Rent supplement | - | 2,751,413 |
| | 5,234,993 | 9,494,487 |
| Excess (deficiency) of revenue over expenses | 839,256 | (741,814) |
| Surplus, beginning of year | 812,371 | 774,044 |
| Allocation from replacement reserve | 846,000 | (780,141) |
| Surplus, end of year | \$ 805,627 | \$ 812,371 |

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended December 31, 2014, with comparative information for 2013

| | 2014 | 2013 |
|---|--------------|--------------|
| Cash flows from operating activities: | | |
| Excess (deficiency) of revenue over expenses Item not involving cash: | \$ 839,256 | \$ (741,814) |
| Amortization of capital assets | 457,114 | 427,428 |
| | 1,296,370 | (314,386) |
| Changes in non-cash operating working capital: (Increase) decrease in trade receivables (Decrease) increase in accounts payable and | 210,625 | (183,019) |
| accrued liabilities | (287,340) | 698,888 |
| | 1,219,655 | 201,483 |
| Cash flows from financing activities: | | |
| Reduction in long-term debt | (457,114) | (427,428) |
| Increase (decrease) in cash | 762,541 | (225,945) |
| Cash, beginning of year | 1,837,272 | 2,063,217 |
| Cash, end of year | \$ 2,599,813 | \$ 1,837,272 |

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended December 31, 2014

Sault Ste. Marie Housing Corporation (the "Corporation") was incorporated in the Province of Ontario on December 14, 2000. The objects of the Corporation state that the Corporation will provide for accommodation to persons of low or modest income and to persons with special needs. The Corporation is exempt from income tax under section 149(1)(d.5) of the Income Tax Act as a municipal corporation.

1. Significant accounting policies:

(a) Basis of presentation:

These financial statements have been prepared in accordance with the significant accounting policies set out below to comply with administrative and financial reporting provisions of Section 113(2) of the Social Housing Reform Act. The basis of accounting used in these financial statements materially differs from Canadian generally accepted accounting principles because:

- (i) Amortization on building, furniture and equipment purchased from loans recognized by CMHC is not provided over the estimated useful lives of these assets but rather at a rate equal to the annual principal reduction of the mortgage.
- (ii) Capital assets:
 - i) purchased from accumulated surplus are charged to operations in the year the expenditure is incurred; and
 - (ii) purchased from the replacement reserve are charged against the replacement reserve account, rather than being capitalized on the statement of financial position and amortized over their estimated useful lives.
- (b) Accrual basis of accounting:

Revenue and expenses are recorded on the accrual basis, whereby they are reflected in the accounts in the period in which they have been earned and incurred respectively, whether or not such transactions have been finally settled by the receipt or payment of fund.

(c) Capital assets:

Buildings and properties are recorded at a value equivalent to the debt transferred by the Province of Ontario and are being amortized at an amount equal to principal repayments of the mortgages. Capital asset additions subsequent to the transfer from the Province are being charged to expense when incurred unless financed by new debt.

Notes to Financial Statements (continued)

Year ended December 31, 2014

1. Significant accounting policies (continued):

(d) Revenue recognition:

Revenue is recorded as earned monthly from tenants and from an agreement in place with the District of Sault Ste. Marie Social Services Administration Board.

(e) Use of estimates:

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant items subject to such estimates and assumptions include the carrying amount of capital assets and valuation allowances for receivables. Actual results could differ from those estimates. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the year in which they become known.

(f) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Corporation has not elected to carry any such financial instruments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Corporation determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Corporation expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future year, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

Notes to Financial Statements (continued)

Year ended December 31, 2014

2. Capital assets:

| | | | 2014 |
|--|---------------------------|--------------------------|---------------------------|
| | Cost | Accumulated amortization | Net book value |
| Land and buildings Equipment and fixtures | \$ 7,874,037 43,016 | \$ 4,587,857 - | \$ 3,286,180 43,016 |
| | \$ 7,917,053 | \$ 4,587,857 | \$ 3,329,196 |
| | | | 2013 |
| | Cost | Accumulated amortization | Net book value |
| Land and buildings Equipment and fixtures | \$ 7,874,037 43,016 | \$ 4,130,743 - | \$ 3,743,294 43,016 |
| | \$ 7,917,053 | \$ 4,130,743 | \$ 3,786,310 |

3. Long-term debt:

| | 2014 | | | 2013 |
|---|------|-----------|----|-----------|
| Canada Mortgage and Housing Corporation, various debentures, interest rates varying from 6.09% to 8.10%, annual payments totaling \$718,867, due dates ranging from January 2015 to January 2024 | \$ | 3,286,180 | \$ | 3,743,294 |
| Less current portion of long-term debt | | 488,896 | | 457,114 |
| | \$ | 2,797,284 | \$ | 3,286,180 |

Notes to Financial Statements (continued)

3. Long-term debt (continued):

Principal repayments are due as follows:

| 2015 | \$ 488,896 |
|------------|-----------------|
| 2016 | 450,572 |
| 2017 | 456,045 |
| 2018 | 488,839 |
| 2019 | 432,489 |
| Thereafter | 969,339 |
| | |
| | \$ 3,286,180 |

4. Share capital:

| | 2014 | 2013 |
|--|---------|---------|
| Authorized: Unlimited common shares | | |
| Issued: | | |
| 100 Common Shares | \$ 1 | \$ 1 |

5. Replacement reserve:

| | 2014 | 2013 |
|---|----------------------------|---|
| Balance, beginning of year Allocation from operating funds Allocated to capital purchases | \$ 418,573 846,000 - | \$ 1,198,714 118,774 (898,915) |
| Balance, end of year | \$ 1,264,573 | \$ 418,573 |

The Board of Directors of the Corporation have approved the establishment of a capital replacement reserve in order to meet the budgeting needs for future capital expenditures.

Notes to Financial Statements (continued)

Year ended December 31, 2014

6. Financial risks and concentration of risk:

(a) Liquidity risk:

Liquidity risk is the risk that the Corporation will be unable to fulfill its obligations on a timely basis or at a reasonable cost. The Corporation manages its liquidity risk by monitoring its operating requirements. The Corporation prepares budget and cash forecasts to ensure it has sufficient funds to fulfill its obligations. There has been no change to the risk exposures from 2013.

(b) Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. The Corporation is exposed to credit risk with respect to the accounts receivable. The Corporation assesses, on a continuous basis, accounts receivable and provides for any amounts that are collectible in the allowance for doubtful accounts.

(c) Interest rate risk:

The Corporation is exposed to interest rate risk on its fixed interest rate financial instruments. Further details about the fixed rate long-term debt is included in note 3.